



Capability Statement

www.aridell.com

Aridell, a Women Owned Small Business (WOSB) and professional consulting firm, was formed in 2013. Our team has experience conducting environmental scanning of government programs, such as the Centers for Medicare & Medicaid Services' programs, and identifying program vulnerabilities posing a high risk for fraud, waste, and abuse, patient harm, and general public harm. Audits, data analysis, investigations, studies, and policy analysis are among the many mechanisms our team used to flag program vulnerabilities, measure vulnerabilities, and mitigate vulnerabilities. Program vulnerabilities covered a wide spectrum of program areas, such as durable medical equipment, end stage renal disease benefits, home health services, hospice services, laboratory services, managed care, outpatient services, prescription drugs, and skilled nursing facility services. Program vulnerability experience was gained through the management of federal government program integrity contracts and years of government law enforcement and program integrity experience with employers, including the U.S. Department of Health and Human Services and U.S. Department of Justice.

Overview

- Headquarters: Northborough, Massachusetts
- Professionals with extensive audit, data analysis, investigation, and program integrity experience in the public and private sectors.
- Aridell is a debt-free and financially stable company.

Certifications & Registrations

- WOSB
- DUNS: 078755745 | CAGE Code: 6UXR6
- Unique Entity ID: DEVEQYP8LBM3

NAICS Codes

- 541611—Admin. Mgmt. & General Mgmt. Consulting Services
- 541199—All Other Legal Services
- 541211—Offices of Certified Public Accountants
- 541219—Other Accounting Services
- 541990—All Other Professional, Scientific and Technical Services
- 541618—Other Management Consulting Services
- 561611—Investigation Services

Clients Served

- Federal Government Agencies
- State Government Agencies
- Drug/Health Plans
- Federal Government Contractors
- Professional Consulting Service Firms
- Financial Advisory Research Firm
- Data Analysis Research Firm

Capabilities Overview

Aridell specializes in administrative management and general management consulting for organizations in the following areas:

Auditing	Certified Professional Coding	Clinical Drug Reviews
Complaint Intake	Compliance	Data Analysis
Drug/Health Plan Operations	Investigations	Medical Record Review
Outreach & Education	Program Integrity	Project Management
Risk Assessments	Training	Vulnerabilities

Relevant examples of how Aridell applies these core capabilities include:

- **Auditing & Compliance:** For the Medicare Advantage (MA) and Prescription Drug Plan (PDP) compliance program audits, our personnel developed the federal government's protocols and a risk assessment tool to gauge plan sponsor internal and management controls.
- **Certified Professional Coding:** For a pharmaceutical analytics research firm, we identify, validate, and verify temporary and permanent National Drug Codes and cross-walk National Drug Codes to Healthcare Common Procedure Coding System codes for new and existing drugs.
- **Clinical Drug Reviews:** Under the Medicare Drug Integrity Contracts (MEDIC), our clinical pharmacists and SMEs reviewed drug data for medically accepted indications, abusive prescribing, overprescribing, contraindications, prescribing authority, and duplicate therapies.
- **Complaint Intake:** Experienced in establishing complaint intake operations, including preparing intake scripts; categorizing complaints; and establishing triage, risk assessment, and prioritization processes.
- **Data Analysis:** Our team is well-versed in conducting data analyses of Medicare Parts A, B, C, and D; Medicaid; and commercial health plan data to detect and prevent fraud, waste, and abuse, as well as recover improper payments. Experienced in identifying enrollment and eligibility issues and implementing corrective actions.

- **Drugs/Health Plan Operations:** Aridell is extremely knowledgeable of MA & PDP operations, healthcare programs, commercial health plan operations, program integrity, clinical areas, compliance programs, and the pharmaceutical industry through our work on federal/state government contracts (e.g., MEDIC) and with insurance companies.
- **Investigations:** Aridell helps organizations faced with fraud, waste, and abuse; employee wrongdoing; financial misconduct; kickbacks; embezzlement; theft; conflicts of interest; and misguided business practices. Investigative expertise includes federal and state law enforcement experience, administrative actions, and oversight of program integrity operations for healthcare programs.
- **Medical Record Review:** Through CMS Program Integrity contracts and health plan operational work, our medical professionals are experienced in conducting medical record reviews to determine if the documentation supported a service, the level of service, and medical necessity.
- **Outreach & Education:** Team members generated topics; developed agendas; prepared presentation, education, and training materials; and gave presentations during plenary and breakout sessions for CMS conferences.
- **Program Integrity:** For a fraud measurement study, we conducted hundreds of interviews of individuals utilizing a survey instrument to collect responses. Project oversight included designing an effective survey strategy, establishing protocols for survey administration, reporting the accuracy of the surveys, and the tracking of our progress.
- **Project Management:** On a national program integrity contract, our staff have served in a program director capacity and oversaw the entire program integrity operation focused on detecting and preventing fraud, waste, and abuse.
- **Provider Enrollment Oversight:** Using environmental scanning, data analytics, site verifications, and investigations, identified and addressed Medicare and Medicaid provider enrollment program vulnerabilities involving DME suppliers, providers, prescribers, laboratories, and pharmacies.
- **Risk Assessments:** Under a MEDIC contract, we developed self-assessment questionnaires for plan sponsors to assess the risk in each health plan operation area. Aridell also develop risk assessment tools for a Medicaid Managed Care Plan to prioritize and assess the business, financial, and legal risks of each complaint and case.
- **Training:** Aridell conducted Medicare Parts C/D training for a CMS Program Integrity Contractor and investigation training for a Medicaid Managed Care contractor operating in 13 states. We also routinely conduct all prescription drug monitoring program and prescription drug diversion training for law enforcement for a state agency.
- **Vulnerabilities:** To identify Medicare Parts C & D program vulnerabilities, our team conducted proactive studies, under a program integrity contract, to identify loopholes exposing or potentially exposing CMS to business and financial risks. Vulnerabilities identified included off-label drug issues, duplicate payments by two different programs, unauthorized prescribers, and overpayments associated with the billing of multiple dose vials.

Why Aridell

- Federal and state law enforcement professionals with expertise conducting leading-edge proactive and reactive criminal, civil, and internal investigations to address fraud, waste, and abuse, regulatory requirements, and misconduct.
- Products and services yielded high returns on investment to federal government law enforcement and regulatory agencies.
- Experts in root cause analysis and driving solutions to resolve and mitigate weaknesses as evidenced by extremely favorable client performance assessment evaluations and feedback.
- Extensive professional experience in auditing and analyzing data and information to detect and prevent fraud, waste, and abuse in commercial and federal programs, and generating investigative leads for regulatory oversight organizations.
- Highly regarded as experts in compliance programs, federal healthcare programs, the pharmaceutical industry, and pharmacy operations through their federal and state law enforcement experience and managing nationwide and regional program integrity contracts on behalf of federal government clients.

